



CYPRIMUM

PARTNERS

Non-Control Capital for the Middle Market

CYPRIMUM PARTNERS

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Cyprium Partners is a private investment firm that specializes in making non-control investments in privately held companies.

Cyprium provides non-control mezzanine and equity capital to profitable middle market companies, allowing company owners to retain both economic and operational control after we invest. We can provide any combination of subordinated debt, preferred stock and/or common stock, all out of one fund, to support the growth, acquisition, refinancing or liquidity needs of private company owners and their management teams.

INVESTMENT CRITERIA

- Manufacturing, distribution or service-oriented companies
- Sales between \$50 million and \$300 million
- Minimum EBITDA of \$8 million
- Investment size of \$10 million to \$60 million
- History of growth and profitable operations

RECENT INVESTMENTS



\$30.0
MILLION

Subordinated Debt & Equity
Rochester, New York

Ironwood Power Services provides a diversified set of critical services to the electric power industry, including vegetation management, substation and civil construction, environmental matting services and site clearing. Cyprium's subordinated debt and equity investment was used to support an independent sponsor buyout of Ironwood Heavy Highway and Terry Tree Service, creating Ironwood Power Services.

Independent Sponsor Buyout



\$10.0
MILLION

Subordinated Debt
Orlando, Florida

Kustom US provides 24-hour emergency response, full-service property restoration and turn-key reconstruction services to commercial and residential customers. The Orlando, Florida based company has locations across nine states and serves property owners, managers and insurers in response to fire, water, wind, environmental, mold and structural damages caused by weather, system failure or other incident. Cyprium's subordinated debt was used to support the company's acquisition of Zion Restoration Inc. and provide capital for future acquisitions.

Acquisition Finance



\$15.0
MILLION

Subordinated Debt
Kalispell, Montana

Rental Equipment Investment Corp. (REIC), founded in 2014, is an industrial and construction equipment rental company operating in the Pacific Northwest and Rocky Mountain regions. REIC has completed 10 acquisitions over the past six years and operates under four legacy brands — Pro Rental & Sales, Midway Rentals, Hillside Rental and Excavator Rental Services - that are well known in the communities they serve. Cyprium's subordinated debt investment was used to refinance existing debt and position the company for continued growth and future acquisitions.

Refinance & Growth Capital



\$36.0
MILLION

Subordinated Debt & Preferred Equity
Lisle, Illinois

Remprex provides terminal operations and access control solutions to Class I intermodal rail terminals across North America. Cyprium's subordinated debt and preferred equity investments were used in conjunction with a new senior credit facility to recapitalize the company's balance sheet and fund the acquisition of Technical Services International, Inc. ("TSI"). TSI is widely recognized as the market leader in providing service, maintenance, repair and parts for container lifting equipment within intermodal terminal yards.

Acquisition Finance & Refinance

OTHER CURRENT INVESTMENTS



\$36.0
MILLION

ACT Lighting
Hackensack, New Jersey

ACT Lighting is a value-added distributor of equipment utilized to stage live events, including lighting control consoles, lighting fixtures, chain hosts and various other equipment and accessories.



\$25.0
MILLION

AT-PAC
Roswell, Georgia

AT-PAC (Atlantic Pacific Equipment Inc.) is a supplier of highly engineered scaffolding systems that are ideally suited for use in complex environments such as chemical plants, refineries and other large-scale industrial facilities. The company designs and sources a comprehensive product offering, which it sells and rents in the United States and overseas.



\$35.0
MILLION

Caro Nut Company
Fresno, California

Caro Nut Company is a provider of roasted nuts and specialty nut butters to retailers, wholesalers and industrial food manufacturers. The company ethically sources a wide variety of nuts from across the world and produces high-quality dry roasted, oil roasted, organic and pasteurized non-peanut culinary nut products.



\$36.5
MILLION

Endura Products
Colfax, North Carolina

Endura Products is a leading manufacturer of engineered components used primarily in exterior door systems for the residential home market. The company's products include entry door sills, exterior door frames, stiles and rails, multi-point locking systems, astragals used on French doors, weathersealing and other components.



\$13.0
MILLION

Scene75
Dayton, Ohio

Scene75 operates one of the largest indoor family entertainment centers in the country. Each location offers a comprehensive, award-winning entertainment experience featuring arcade games, laser tag, virtual reality, inflatables, go-karts, mini-golf, bowling and a full-service restaurant and bar.



\$43.3
MILLION

Unix | WGP
Montebello, California

Unix | WGP is a fast-growing contract beverage manufacturer and provider of private label better-for-you beverage products including alkaline, sparkling and flavored water, kombucha, mixers, bottled juice and sports beverages. The company serves leading national retailers and beverage companies.



\$25.5
MILLION

Arbor Contract Carpet
Irving, Texas & Denver, Colorado

Arbor Contract Carpet provides flooring and contract installation services to the multifamily housing industry. A significant portion of the company's revenue is derived from the replacement of existing flooring, with new construction projects comprising the balance of the business.



\$30.0
MILLION

Backyard Products
Monroe, Michigan

Backyard Products is a manufacturer, distributor and installer of residential wood shed and playset structures. The company has a leading market position in wood sheds in North America, serving both the do-it-yourself (DIY) and do-it-for-me (DIFM) market segments. Backyard also offers residential playsets and accessories.



\$15.0
MILLION

Chief Enterprises
Elmhurst, Illinois

Chief Enterprises is a distributor of electrical connectors, electromechanical components, and customized assemblies for automotive, agriculture, specialty vehicle, powersport and industrial applications.



\$35.0
MILLION

MGS Mfg. Group
Germantown, Wisconsin

MGS Mfg. Group (MGS) is a manufacturer of custom injection molded parts and related tooling. The company specializes in complex, multi-shot molded products and has a reputation for being able to meet difficult design and production requirements.



\$20.0
MILLION

Uniloy
Tecumseh, Michigan

Uniloy, Inc. is a leading provider of blow molding systems, molds and aftermarket support. The equipment sold and serviced by Uniloy is used to form a wide variety of packages, containers and parts by customers in household and personal care, food and beverage, medical and industrial end-markets.



\$16.0
MILLION

Weaber
Lebanon, Pennsylvania

Weaber is a U.S. market leader in a wide range of finished hardwood lumber products, including surfaced four sides (S4S) boards, flooring, moldings, stair parts, and factory primed and painted finger-jointed products from oak, poplar and other hardwood species.