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PARTNERS

Non-Control Capital for the Middle Market

Cyprium Partners Announces Add-on Acquisition at ACT Lighting, Inc.

February 8, 2018

Cleveland, Ohio: Cyprium Partners, a non-control private equity firm, has completed a second minority investment in ACT Lighting, Inc. Cyprium's capital was used to facilitate the acquisition of RapcoHorizon.

Cyprium Partners has provided additional capital to portfolio company ACT Lighting, Inc. ACT is a specialized importer and distributor of lighting control consoles, lighting fixtures and ancillary products for the live entertainment market. ACT works closely with lighting designers, tour operators and rental companies to provide the high-quality products and technical support required to stage live concerts and events. Structured as preferred stock and subordinated debt, Cyprium's capital was used to facilitate the Company's acquisition of RHC Holdings, Inc dba RapcoHorizon.

Headquartered in Jackson, MO with facilities in Massachusetts, Mexico and Canada, RapcoHorizon is a leading manufacturer of interconnect products used for live events and in industrial applications. These products transmit and receive analog and digital data or signals between devices, either through cables or a wireless connection, and are used in live performance, broadcast/television studio and industrial applications. These products are highly complementary to those currently offered by ACT, and the vertically integrated manufacturing capabilities of RapcoHorizon allow it to efficiently produce both high quality custom products and standard SKUs. RHC's brand portfolio includes ProCo, RAT, RoadHog and StageMASTER.

"The RHC acquisition is consistent with ACT's long-term strategy to expand its product offering and to better serve its customers," said Beth Haas, a Partner at Cyprium. "RHC brings several talented executives and a long history of 'musicians serving musicians' that should be a great fit with ACT's culture and team. We are proud to support these companies as they continue to grow."

This is the second time that Cyprium's has partnered with ACT's existing shareholders and management team. The first investment was used to fund ACT's acquisition of AC Power, a provider of portable power distribution solutions for film/video, concert touring, exterior event venues, sports, and theatre.

ABOUT ACT LIGHTING, INC.

Based in Hackensack, New Jersey, ACT Lighting is a leading importer and distributor of lighting and related products sold to the live entertainment industry. ACT Lighting strives to identify future trends and cutting-edge products, and stock, sell and support their inventory. The company provides superior customer service and value to all its clients. For more information visit www.actlighting.com.

ABOUT CYPRIMUM PARTNERS

Cyprium Partners is a private equity and mezzanine firm focused on non-controlling investments in profitable middle market companies, allowing company owners and their management teams to retain a controlling interest in their businesses. Cyprium provides common equity, preferred stock, subordinated debt or any combination thereof, offering flexibility and increasing the certainty of close. With offices in Cleveland, New York, and Chicago, the firm invests \$10 million to \$60 million per transaction in U.S. and Canadian companies with \$8 million or more of EBITDA. Learn more about Cyprium Partners at: www.cyprium.com.

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